



The Science of Getting Rich

Wallace D Wattles

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The Science of Getting Rich is a book written by the New Thought Movement writer Wallace D. Wattles and published in 1910 by the Elizabeth Towne Company. The book is still in print. It was a major inspiration for Rhonda Byrne's bestselling book and film *The Secret* (2006). According to USA Today, the text is "divided into 17 short, straight-to-the-point chapters that explain how to overcome mental barriers, and how creation, not competition, is the hidden key to wealth attraction." This book is based on the Hindu philosophies that One is All, and that All is One (Page one of Preface). The Science of Getting Rich is based upon what Wattles called "the Certain Way of Thinking." According to Mitch Horowitz, the editor-in-chief of the Jeremy Tarcher imprint of Penguin Books, which reprinted *The Science of Getting Rich* in 2007, Wattles' "Certain Way" descended from the "mental healing movement" that had started earlier with Phineas P. Quimby in the mid-19th century. As Horowitz explained to a reporter from the Washington Post, after experiencing relief from physical symptoms of discomfort or illness through Quimby's mental strategies, people began to wonder, "If my state of mind seems to have a positive influence over how I feel physically, what other things can it do? Can it lead to prosperity? Can it lead to happiness in my home? Can it lead to finding love and romance?" One result of such questioning was Wattles's application of Quimbian "mental healing" strategies to financial as well as physiological situations. *The Science of Getting Rich* preceded similar financial success books such as *The Master Key System* by Charles F. Haanel (1912) and *Think and Grow Rich* by Napoleon Hill (1937). *The Science of Getting Rich* was credited by Rhonda Byrne as one of the inspirations for her popular 2006 film and 2007 book *The Secret*. As Byrne explained it on the web site of Oprah Winfrey, "Something inside of me had me turn the pages one by one, and I can still remember my tears hitting the pages as I was reading it. [...] It gave me a glimpse of *The Secret*. It was like a flame inside of my heart. And with every day since, it's just become a raging fire of wanting to share all of this with the world."

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